ORANGE COUNTY / INLAND EMPIRE DISTRICT OFFICE FY 2017 504 THIRD PARTY LENDER RANKING AS OF 9/30/2017 TOP 3 LENDERS



U.S. Small Business Administration

#1 JPMORGAN CHASE BANK 44 \$43,648,438 #2 WELLS FARGO BANK 33 \$51,047,908 #3 PLAZA BANK 20 \$15,867,509

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMorgan Chase Bank, National Association	44	\$43,648,438	\$992,010
2	Wells Fargo Bank, National Association	33	\$51,04 7 ,908	\$1,546,906
3	Plaza Bank	20	<i>\$15,867,509</i>	\$793,375
4	CIT Bank, National Association	19	\$16,459,289	\$866,278
5	City National Bank	14	\$27,709,438	\$1,979,246
6	Bank of America, National Association	11	\$11,381,027	\$1,034,639
7	Zions Bank, A Division of	10	\$7,819,737	\$781,974
8	MUFG Union Bank, National Association	8	\$8,023,359	\$1,002,920
9	Bank of the West	7	\$20,589,789	\$2,941,398
10	Pacific Premier Bancorp, Inc.	7	\$7,706,352	\$1,100,907
11	HomeStreet Bank	6	\$10,151,390	\$1,691,898
12	Pacific Enterprise Bancorp	6	\$8,253,473	\$1,375,579
13	Community Bank	6	\$5,219,000	\$869,833
14	First Choice Bank	5	\$51,260,000	\$10,252,000
15	First Bank	4	\$4,503,725	\$1,125,931
16	U.S. Bank National Association	4	\$2,114,457	\$528,614
17	Bank of Hope	3	\$15,649,060	\$5,216,353
18	NBL, Inc. dba interimlender.com	3	\$5,977,125	\$1,992,375
19	East West Bank	3	\$4,875,691	\$1,625,230
20	California Bank & Trust	3	\$4,615,000	\$1,538,333
21	American Business Bank	3	\$2,888,418	\$962,806
22	South County Bank, National Association	3	\$2,877,500	\$959,167
23	Citizens Business Bank	3	\$2,732,740	\$910,913
24	Capital Bank	3	\$1,688,500	\$562,833
25	Alaska USA FCU	3	\$822,650	\$274,217
26	GBC International Bank	2	\$6,296,306	\$3,148,153
27	Union Bank, N.A.	2	\$4,425,160	\$2,212,580
28	First Northern Bank of Dixon	2	\$3,583,000	\$1,791,500
29	Commercial Bank of California	2	\$2,582,000	\$1,291,000
30	California United Bank	2	\$1,841,000	\$920,500
31	NuVision FCU	2	\$1,316,500	\$658,250
32	Chino Commercial Bank, N.A.	2	\$780,643	\$390,322
33	Bank of the Orient	2	\$543,500	\$271,750
34	Cathay Bank	1	\$4,925,000	\$4,925,000
35	Open Bank	1	\$4,021,500	\$4,021,500
36	Ventura County CU	1	\$3,143,000	\$3,143,000
37	First-Citizens Bank & Trust Company	1	\$2,720,000	\$2,720,000
38	Bank of America California, N.A.	1	\$2,450,000	\$2,450,000
39	Oxford Bank	1	\$2,065,000	\$2,065,000
40	UNKNOWN	1	\$1,837,500	\$1,837,500
41	Friendly Hills Bank	1	\$1,211,689	\$1,211,689

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
42	Banner Bank	1	\$1,141,850	\$1,141,850
43	First Commercial Bank (USA)	1	\$1,061,500	\$1,061,500
44	US Metro Bank	1	\$920,773	\$920,773
45	Mercantile Capital Corporation	1	\$880,000	\$880,000
46	Seacoast Commerce Bank	1	\$691,800	\$691,800
47	CommerceWest Bank	1	\$655,525	\$655,525
48	Farmers & Merchants Bank of Long Beach	1	\$637,500	\$637,500
49	Fremont Bank	1	\$550,000	\$550,000
50	Opus Bank	1	\$519,000	\$519,000
51	Zions Bancorporation	1	\$462,000	\$462,000
52	Rabobank, National Association	1	\$345,750	\$345,750
53	Morgan Stanley Bank, National Association	1	\$330,000	\$330,000
	TOTAL:	267	\$385,819,071	\$1,445,015